

Tokyo Metropolitan Government (TMG) Bureau of Finance, November 2021



1 Basic Overview of Tokyo



Tokyo at a Glance

Tokyo is the center and primary engine of Japanese economy



*Number of companies and GDP as of FY2018

Source: Tokyo Metropolitan Government, Geospatial Information Authority of Japan, Ministry of Internal Affairs and Communications, National Tax Agency Japan, Cabinet Office 2

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Tokyo at a Glance

Tokyo compared to the world



Productive Age (15~64 yrs) Ratio

	Ratio (%)	Country	Rank
	71.80	Saudi Arabia	1
	71.67	South Korea	2
	70.49	Thailand	3
Toluce (0040), CE 70	70.32	China	4
, Tokyo (2019): 65.79	70.13	Luxembourg	5
		:	
	65.94 🦯	Switzerland	21
	65.69	South Africa	22
		:	
	59.77	Israel	51
	59.50	Japan	52
	56.55	Ethiopia	53

Nominal GDP



*Populations in Tokyo as of Oct 1st, 2019 *GDP as of CY2019 except for TMG; TMG refers to FY2018 *Applied FX rate: USDJPY=109.010 Source: Tokyo Metropolitan Government, Statistics Bureau of Japan



Nominal GDP (Per Capita)



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Key Highlights

Sound Fiscal Management

- High independent revenue ratio and low mandatory spending facilitates flexible fiscal management.
- High financial flexibility developed through organized reserve fund management and continuous effort on reducing outstanding debt for future financial needs.
- Municipal Bonds in Japan have systematic safeguards.
- SACP (Stand-alone Credit Profile)¹ is aa+, our A+ credit rating² is capped by Japan's sovereign rating.

Capital Markets Activities

- FY2021's issuance plan: About JPY 850bn (~USD 7.46bn³) (April 2021-March 2022)
- Regular issuance of benchmark international bonds in global capital market.
- Promoting the expansion of domestic ESG market and the achievement of SDGs from financial sector through constant issuances of JPY-denominated ESG bonds for institutional investors.

¹ SACPs (Stand-alone credit profile) refer to Standard & Poor's opinion of an issue's or issuer's creditworthiness, in the absence of extraordinary intervention from its parent or affiliate or related government, and is only one component of a rating.

² On June 9th 2020, the outlook on the "A+" long-term sovereign credit rating on Japan was revised from positive to stable by S&P, which reflects S&P's view that the COVID-19 outbreak has set back Japan's fiscal stabilization process. Following this revision, on June 10th 2020, S&P has revised down the TMG's outlook on the long-term issuer credit rating from positive to stable. ³ USDJPY=114.00(As of November 1st, 2021)





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(1) TMG's Revenue and Expenditure

FY2021's general account original budget marks JPY 7,425bn

TMG's Revenue, Expenditure and Balance (General Account)

(JPY, bn)

		FY2017	FY2018	FY2019	FY2020	FY2021	
Classification		Actual	Actual	Actual	Actual	Original Budget ¹	
Revenue		6,964	7,516	7,672	8,689	7,425	
	Metropolitan Taxes	5,273	5,446	5,632	5,350	5,045	
Ex	penditure	6,693	7,235	7,445	8,487	7,425	
Ba	lance	271	281	227	202	0	

¹ Revised budget not reflected.



(2) Revenue Sources

TMG's high independent revenue ratio provides flexibility in its fiscal management

Breakdown of Revenue Sources



¹ Independent revenue revenue which a local government can raise on its own without depending on the central government (i.e., local taxes, usage charges, charges for services, commissions, property revenues and miscellaneous revenue, etc.). Dependent revenue consists of local transfer tax, national treasury disbursement and etc.



(3) Diverse Tax Revenue Sources

TMG's tax revenue has diverse sources and has been steadily increasing

Breakdown of Metropolitan Taxes

Trends in Metropolitan Tax Revenue



(Estimated in Original Budget)

¹ Corporate Enterprise Tax, together with Corporate Inhabitant Tax, constitute Two Corporate Taxes.

Corporate Enterprise Tax is a tax levied on corporations that are established in Tokyo and being engaged in profit-earning business in Tokyo. Corporate Inhabitant Tax is a tax levied on offices or business establishments in Tokyo which is included as part of Residents Tax.



(4) Spending

TMG's low mandatory spending facilitates its flexible fiscal management

Breakdown of Expenditure

TMG Mandatory Fixed Expenses Ratio¹ <u>26.4%</u> (FY2021 General Account Original Budget)





(5) Reserve Funds for Future Obligations

TMG has a total JPY 3.8tn of Reserve Funds set aside for future obligations

Reserve Fund								
	(JPY, bn)							
Funds for General Purposes	532.7	Funds for General Purposes						
Adjusting Fund for Finance	532.7	As of 31 st March 2021 (FY2020 results) TMG I						
Funds for Special Purposes	1,736.4	roughly JPY 532.7bn set aside as funds to be						
Social Infrastructure Improvement Fund	486.5	for general purposes.						
Advanced Welfare City Realization Fund	194.7	Sinking Fund						
Hosting Reserve Fund for Olympics	429.0							
Others	626.2	TMG reserves a sinking fund to address future obligations.						
Sinking Fund	1,562.4	 TMG has reserved JPY 1.6tn as a sinking fund 						
Total	3,831.5	general account in FY2020, about 20% of the						
	(As of 31 st March 2021)	outstanding TMG bonds.						

Outstanding Reserve Fund (Based on Ordinary Account Results)¹ (JPY,tn) Adjusting Fund for Finance Others 3.0 2.5 2.0 1.5 1.0 0.5 0.0 20 (FY)

¹ Based on Ordinary Account and does not include Sinking Fund, etc. Applied new scheme for Reserve Funds implemented since FY2017 for the calculation of past years' amounts as well.

(6) TMG's Outstanding Debt

TMG has been successful in reducing its outstanding debt



¹ Excluding Nippon Telegraph and Telephone Bonds from All Accounts

² Total Outstanding Debt vs Tokyo's GDP Ratio is calculated based on TMG's nominal GDP figures from FY2006 onward, when GDP calculations refer to the latest method/criteria.

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(7) Systematic Safeguards for Local Government Bonds in Japan

Local Government Bonds in Japan have systematic safeguards



¹ Local governments that meet the following requirements, such as TMG, can issue LGBs without consulting with the Minister for Internal Affairs and Communications or the prefectural governor.

1) Real debt payment ratio is less than 18%, 2) real deficit is 0, 3) consolidated real deficit ratio is 0, 4) future burden ratio is less than 400% (prefectures and overnment-ordinance-designated cities) or 350% (municipalities)



(8) TMG Credit Profile

Solid credit ratings on TMG's fiscal management and wealthy economy from S&P

Extract from TMG Rating Report by S&P as of Oct. 25th 2021

"Our rating on TMG primarily reflects its very wealthy economy."

"This combined with its capacity for strong and stable financial management leads us to believe TMG will cope with difficult conditions under COVID-19 and at the same time promote policy looking ahead to after the pandemic."

"TMG has been facing a decline in tax revenues and an increase in expenditure due to COVID-19, in addition to a loss of revenue from recent unfavorable revisions to tax law. But we also think financial transfers from the central government and reserves accumulated in past years, together with a moderate pace of recovery of economic activities, will underpin TMG's creditworthiness."

Issuer Cre	Stand-Alone Credit Profile ²				
TMG	TMG Japan				
A+/Stable	A+/Stable	aa+			

¹ TMG's A+ credit rating is capped by Japan's sovereign rating.

Rating(S&P)

On June 9th 2020, the outlook on the "A+" long-term sovereign credit rating on Japan was revised from positive to stable by S&P, which reflects S&P's view that the COVID-19 outbreak has set back Japan's fiscal stabilization process. Following this revision, on June 10th 2020, S&P has revised down the TMG's outlook on the long-term issuer credit rating from positive to stable.

² SACPs (Stand-alone credit profile) refer to S&P's opinion of an issue's or issuer's creditworthiness, in the absence of extraordinary intervention from its parent or affiliate or related government, and is only one component of a rating.





2 Financial Highlights

3 TMG Bonds





(1) TMG's Issuance Amount of Public Bonds

Continuous issuances of benchmark-sized international bonds



*Based on all accounts (including refunding bonds)

*FY2021 is based on issuance plan.

*Non-JPY denominated bonds' issuance amounts are calculated upon FX rate on their issuance date, rounding down the amount under JPY 100mn.



(2) TMG's Commitment to the International Capital Markets

TMG has successfully managed to provide a wide range of products, and committed to international capital markets

Case Study: TMG's Latest Issuances in USD

May 2021: USD 144A / Reg.S 5yr 1.0bn

Pricing Date	11-May-21
Format	144A / Reg.S
Issue Amount	USD 1,000mn
Tenor	5yr
Coupon (%)	1.125%
Launch Spread (vs MS)	MS+25bp
Launch Spread (vs Treasury)	T+33.4bp
Listing	London & Tokyo PRO-BOND

Key Highlights:

- Successful execution of a USD 1.0bn 5yr transaction
- The orderbook was 1.6x oversubscribed, swelling to \$1.6bn
- Distribution centered on high quality investors with 29% allocations to CB&OI with diversified regions



*Investors' breakdowns are consolidated at the time of allocation

July 2020: USD 144A / Reg.S 5yr 1.5bn

Pricing Date	9-July-20
Format	144A / Reg.S
Issue Amount	USD 1,500mn
Tenor	5yr
Coupon (%)	0.750%
Launch Spread (vs MS)	MS+48bp
Launch Spread (vs Treasury)	T+51.12bp
Listing	London & Tokyo PRO-BOND

Key Highlights:

- Successful execution of a USD 1.5bn 5yr transaction, achieving the largest USD issuance amount for TMG
- The orderbook was 2.6x oversubscribed, swelling to \$3.9bn
- Distribution centered on high quality investors with 49% allocations to CB&OI with diversified regions



(3) TMG's Domestic Issuance Summary for 2021

TMG has continuously issued JPY-denominated domestic bond

TMG's Issuance Record Since 2021 (Tenor/Issue Amount/Coupon, JPY-denominated Public Bonds Only)

TMG has continuously issued JPY-denominated domestic bond as the primary municipal bond issuer in Japan, providing by far the highest liquidity to the JPY municipal bond market.



*Bubble size indicates the issue amount

(4) TMG's Funding Program for FY2021

TMG is planning to raise approximately JPY 850bn in total for FY2021

Plan for FY2021 Public Offerings^{1, 2}: Total JPY 850bn equivalent (≈USD7.46bn)

■ International Bonds: About 200bn JPY Equivalent (≈USD1.8bn)

					2021						2022		FY2021
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
International Bonds	About 200bn (≈USD1.8bn) in total								About 200bn (≈USD1.8bn)				

Domestic Bonds: About 650bn JPY in Total (≈USD5.7bn)

	Apr	May	Jun	Jul	2021 Aug	Sep	Oct	Nov	Dec	Jan	2022 Feb	Mar	FY2021 Total
10-year Bonds ³	About 40bn (≈USD351mn) once a month ³ About 30bn (≈USD263mn) once a month ³								About 420bn (≈USD3.7bn)				
Medium-Term and Super Long-Term Bonds	About 20bn (≈USD175mn) per single issuance								About 40bn (≈USD351mn)				
Green Bonds	About 40bn (≈USD351mn) in total							About 40bn (≈USD351mn)					
Social Bonds		About 60bn in total (≈USD526mn)								About 60bn (≈USD526mn)			
Flex Term					Matu	urity not y	et determ	nined					About 90bn (≈USD789mn)

USDJPY=114.00 (As of November 1st, 2021)

¹As of April 1st, 2021. This plan is subject to change at any time.

²The issue amount of FY2021 will depend on funding needs and market conditions.

³10-year bond's funding amount is subject to increase according to the funding needs of TMG.



(5)TMG's ESG Bonds

Promoting the expansion of domestic ESG bond market and the realization of SDGs from financial sector through constant issuances of ESG bonds

Issuance History of TMG's ESG Bonds (JPY for Institutional Investors, AUD/USD for Retail Investors)



*In FY2020, TMG issued JPY 60bn bond with full net proceeds to be used in accordance with TMG's COVID-19 response measures.

ESG Bonds Issuance Summary in FY2021

		Social Bonds Series 1		
	For Institution	nal Investors	For Retail Investors ¹	For Institutional Investors
Tenor	5yr	30yr	5yr	5yr
Currency	JP	Y	AUD	JPY
Coupon	0.001%	0.740%	1.83%	0.005%
Amount	JPY 15bn	JPY 15bn	AUD 122mn	JPY 30bn
Pricing Date	e October 15 th , 2021 November 18 th , 2021		November 18 th , 2021	June 25 th , 2021
SPO		R&I		

¹ For domestic investors only



(6)Use of Proceeds / SPO (Tokyo Green Bonds Series 5)

Promoting the expansion of domestic ESG bond market and the realization of SDGs from financial sector through constant issuances of ESG bonds

- TMG has carefully selected the eligible projects that have positive environmental impacts
- Obtained Second Party Opinion from ISS ESG that the Tokyo Green Bonds Framework is in line with ICMA's Green Bond Principles



* "Rebuilding and repairing of facilities" are categorized in multiple environmental categories

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(7)Use of Proceeds / SPO (Tokyo Social Bonds Series 1)

Promoting the expansion of domestic ESG bond market and the realization of SDGs from financial sector through constant issuances of ESG bonds

- TMG has carefully selected the eligible projects that are for those who are in need of social support
- Obtained Second Party Opinion from Rating and Investment Information, Inc. (R&I) that the Tokyo Social Bonds Framework is in line with ICMA's Social Bond Principles













(1) TMG's Emergency COVID-19 Spending Measures

Protect citizens' lives, support Tokyo's economy, and create the future of Tokyo post COVID-19 outbreak

- During FY2020, TMG has conducted COVID-19 response measures spending approximately JPY 2tn in total.
- The financial resources of these spending measures are 45.4% from the national government and 54.6% from TMG's own budgets.

Classification	Project Examples	Budget ¹ (JPY, bn)	Actual (JPY, bn)
I. Prevention of Further COVID-19 Infections	 Subsidy for cooperation on TMG's infection prevention (including the compensation to enterprises which accepted TMG's request to suspend their activities) Support for hospitals to secure extra beds for patients 	885	709
II. Reinforcement of Safety Nets to Support Economics and Citizens' Activities	Institutional loans for SMEsSupport for welfare fund loan system	1,023	963
III.Compatibility of Prevention of Infections and Economic/Social Activities	 Support for businesses with "New Daily Life" standard applied 	21	17
I VPlans to Stimulate the Reform in Social Scheme and overcome the issues outstanding	 Emergency support package for telework implementation in response to COVID-19 	55	51
Total		1,984	1,741

Breakdown of TMG's COVID-19 Response Spending in FY2020

¹ The balances carried forward are excluded.



(2)Tokyo's Long-term Strategy

Overcome the crisis and clear a path for Tokyo's bright future

- In March 2021, TMG proudly announced "Future Tokyo: Tokyo's Long-Term Strategy".
- In anticipation of changes in society and people's values through COVID-19, TMG has set the concepts of "Structural Reform" and "Sustainable Recovery" as the center of their "Future Tokyo" strategy.
- The strategy provides **Tokyo's 20 visions to be achieved in 2040s**, aiming to realize Tokyo to become a safe, beautiful, and enjoyable city leading the world with the whole nation of Japan and, enable people to shine. It is constituted of **20+1 strategies towards 2030** and **122 projects**.

<Examples of the strategies and projects>

- Strategy 10: Smart Tokyo: TOKYO Data Highway Strategy
- Boost digital transformation, realizing a "connected Tokyo" where anyone can be connected anytime and anywhere, the creation of a system for data sharing and utilization, and digitalization of the government



- Strategy12: Strategy for a Tokyo That Has Earning Potential and Generates Innovation
- Create the environment needed to transform Tokyo into the world's most business-friendly city where people, goods, money, and information gather from around the globe
- Project Example: Project to realize "Global Financial City: Tokyo"
 - Formulate "Global Financial City: Tokyo" Vision 2.0 to advance Tokyo's status as a world-class global financial city
 - By strongly promoting "**Tokyo Green Finance Initiative**," which is a strategic initiative to develop Tokyo's green finance ecosystem, TMG will create a virtuous cycle involving the environment and the economy from Tokyo and simultaneously promote the greenifying of Tokyo's "urban system" and "financial system," aiming to improve the lives of Tokyo residents and achieve sustainable economic development



"Future Tokyo: Tokyo's Long-Term Strategy"(Japanese only): https://www.seisakukikaku.metro.tokyo.lg.jp/basic-plan/mirainotokyo-senryaku/html5.html#page=1 "Global Financial City: Tokyo" Vision 2.0: https://www.seisakukikaku.metro.tokyo.lg.jp/basic-plan/mirainotokyo-senryaku/html5.html#page=1 "Tokyo Sustainability Action": https://www.seisakukikaku.metro.tokyo.lg.jp/basic-plan/2021/10/images/kousou2_en.pdf



「未来の東京」戦略 *注 (221) (東京都 ~洗沢・後藤の精神を受け継ぎ、新たな地平を切り拓く~

- On July 13th 2021, TMG announced "Tokyo Sustainability Action", which outlines the TMG's initiatives and approaches for realization of the SDGs.
- This publication is based on "Future Tokyo: Tokyo's Long-Term Strategy" and has been prepared as a Voluntary Local Review (VLR), an international initiative in which local governments voluntarily review

their measures and progress to achieve the SDGs, and submit a public report on the results of the review to the United Nations.





(3)TMG's Environmental Goals

TMG determines policy targets and goals to develop cutting-edge environmental and energy initiatives.

- In Dec 2019, TMG formulated "Zero Emission Tokyo Strategy" for contributing to the world's net-zero CO2 emissions by 2050. This strategy provides visions or goals to achieve by 2050, as well as tangible measures and roadmaps.
- As a milestone to accelerate the actions, TMG has announced "Carbon Half" that will halve GHG emissions by 2030, and is advocating a new vision of social change, "Carbon-Half Style" toward 2030.





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Sources: "Zero Emission Tokyo Strategy 2020 Update & Report", March 2021: https://www.kankyo.metro.tokyo.lg.jp/en/about_us/zero_emission_tokyo/strategy_2020update.html

2030 Targets

(4) TMG's Accounts

Local Governments' Ordinary Accounts

General Accounts

- Fundamental accounts for TMG, which comprehensively manage cashflows for administration
- Main revenue source is tax income
- Include all types of expenditures imperative for basic operation of local governments

Special Accounts

- The Special Accounts are established for the execution of specific projects or in cases where there is a necessity for treating specific revenues and expenditures separately from the general ones
- 16 Special Accounts in total (13 out of 16 Special Accounts compose Ordinary Accounts)

Account Classification defined at Local Autonomy Law etc.

Unified Account Classification at Public Finance in Japan

Public Enterprise Accounts

- Accounts managing cashflows of financially independent public enterprises(i.e. waterworks, underground railways, hospitals, etc.)
- 11 Public Enterprise Accounts in total

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(5)FY2020 Results - Ordinary Account

Ordinary Account Results

				(JPY, bn)
Classification	FY2020	FY2019	Increase/ Decrease	Rate of Change
Annual Revenue	9,055	8,113	942	11.6
Metropolitan Tax	5,293	5,733	-440	-7.7
Two Corporate Taxes	1,752	2,180	-428	-19.6
National Treasury Disbursements	1,221	355	866	244.1
TMG Bonds	492	139	353	254.8
Others	2,049	1,887	162	8.6
Annual Expenditure	8,610	7,581	1,028	13.6
General Expenditure	6,596	5,222	1,373	26.3
Expenditure for Public Bond	388	406	-18	-4.4
Others	1,626	1,953	-327	-16.7
Formal Balance	445	532	-87	-
Fiscal Revenue to be carried forward	444	404	40	_
Actual Balance	1	128	-127	—

*These figures reflect the cash flows until 31st May in the following fiscal year which are attributable to the receivables and payables accrued in the relevant fiscal year.



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(6)FY2020 Results - Public Enterprise Accounts

Public Enterprise Accounts Results (FY2020)

(JPY, bn)

Assessment	P	rofit/Loss Accour	ıt ¹	Capital Account ²			
Account	Revenues	Expenditures	Current Balance	Revenues	Expenditures	Capital Balance ³	
Hospitals	184	173	11	14	31	-17	
Central Wholesale Market	23	34	-11	1	63	-63	
Urban Redevelopment Project	0	0	0	2	2	-0	
Waterfront Area Development Project	16	6	9	0	96	- 96	
Port and Harbor Project	5	3	2	0	4	-4	
Transportation	47	58	-11	8	12	-4	
Urban Rapid Transit Railway	128	138	-10	57	111	-54	
Electric Power	2	1	1	-	0	-0	
Waterworks	352	324	28	23	120	-97	
Industrial Waterworks	6	5	1	0	0	-0	
Sewerage	387	356	31	172	358	-186	

¹The profit/loss account is an account that records current revenues and expenditures relating to the operation of the business, such as fee revenues, payroll expenses, rent, operating costs, interest expenses and depreciation expenses.

²The Capital Account is an account that records capital revenues and expenditures, such as revenue from borrowings, revenue from the sale of properties, expenditures for construction and improvement and expenditures for repayment of borrowings.

³The "Capital Balance" figures in the above table do not take into account any balances transferred between fiscal years or any deficit compensations made.



(7)Key Financial Indicators and the Ratios

		Results (%)					
Ratio	Details	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020
Ordinary Balance Ratio	Ordinary Balance Ratio is the ratio of the "general revenue sources for the ordinary expenses (such as personnel expenses and bond expenses)" to the "total of ordinary general revenue sources (such as the Metropolitan taxes and local debt with some exceptions)", which indicates flexibility of fiscal structure. For the purpose of calculating the weighted average of all prefectures, "special share of revenue decrease compensation loans" and "extraordinary financial measures loans" are not included in the ordinary general revenue sources.	81.5	79.6	82.2	77.5	74.4	84.9
		(102.7)	(102.3)	(103.0)	(100.7)	(99.8)	-
Ratio of Bond Expenses Burden	Ratio of Bond Expenses Burden is the ratio of the "general revenue sources for Bond Expenses" to the "general revenue sources", which indicates fiscal burden level of Bond Expenses by showing the amount of the general revenue sources appropriated to Bond Expenses.	8.2	7.3	8.5	6.8	5.6	5.3
		(18.7)	(18.4)	(18.6)	(18.2)	(17.7)	-
Financial Capability Index	Financial Capability Index is an average over three fiscal years (including the fiscal year indicated) of standard financial revenue (being an amount calculated in accordance with the Local Allocation Tax Act of Japan (Act No. 211 of 1950, the "Local Allocation Tax Act") as being a certain proportion of standard tax revenues) divided by standard financial needs (being the annual amount of expenditure estimated to be required for a local authority to perform its administrative affairs at a reasonable level, as calculated in accordance with the Local Tax Allocation Act).	1.003	1.101	1.162	1.179	1.177	1.150
		(0.49)	(0.51)	(0.52)	(0.52)	(0.52)	_
Real Debt Payment Ratio	Real Debt Payment Ratio is the ratio of the "general revenue resources appropriated to pay off bonds" to the "standard financial scale". The term "standard financial scale" denotes the scale of ordinary general revenue sources which would normally be raised or received by the relevant local authority under normal conditions (being the total of the standard tax revenue and ordinary local allocation tax).	1.3	1.5	1.6	1.5	1.5	1.4
		(12.7)	(11.9)	(11.4)	(10.9)	(10.5)	-
Future Burden Ratio	Future Burden Ratio is the ratio of the "future debts including those of the public-private joint sector as well as expected future debts on the General Account" to the "standard financial scale".	32.1	19.8	12.5	22.7	23.6	24.2
		(175.6)	(173.4)	(173.1)	(173.6)	(172.9)	-

* In the table, top line figures indicate those of TMG and the bottom line figures in parenthesis indicate simple or weighed average of all prefectures.

Source: White Paper on Local Public Finance, Outline of the Ratio for Determining Soundness and Financial Shortfall Ratio based on fiscal 2015 to 2019 account settlements (each published by Ministry of Internal Affairs and Communications).

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